



OPN Member Name Centroid
 Oracle Cloud Solution Oracle Cloud Services – ERP Cloud

| Scope | Package 1 – A2C | Package 2 | Package 3 | Package 4 |
|---|-----------------|------------|------------|------------|
| Duration ¹ | 12 weeks | 16 Weeks | 16 Weeks | 18 Weeks |
| Effort ² | 2600 hours | 2740 hours | 3360 hours | 4070 hours |
| Ledger Definition | ✓ | ✓ | ✓ | ✓ |
| Cross Validation Rules | | | ✓ | ✓ |
| Security Rules | ✓ | ✓ | ✓ | ✓ |
| Capture GL Transactions | ✓ | ✓ | ✓ | ✓ |
| Journal Approval | | | | ✓ |
| Foreign Currency Processing | | | ✓ | ✓ |
| Vendor Management | ✓ | ✓ | ✓ | ✓ |
| Vendor Invoicing | ✓ | ✓ | ✓ | ✓ |
| Invoice Approvals | | | ✓ | ✓ |
| Vendor Payments | ✓ | ✓ | ✓ | ✓ |
| Invoice Imaging | | | | ✓ |
| Customer Management | ✓ | ✓ | ✓ | ✓ |
| Customer Invoice Management | ✓ | ✓ | ✓ | ✓ |
| Manage AR Receipts | ✓ | ✓ | ✓ | ✓ |
| Manage Asset Details | ✓ | ✓ | ✓ | ✓ |
| Manage Asset Lifecycle | | ✓ | ✓ | ✓ |
| Asset Depreciation | | ✓ | ✓ | ✓ |
| Bank Reconciliation | | ✓ | ✓ | ✓ |
| Manage External Transactions | | | ✓ | ✓ |
| Employee Data Conversion | | | | ✓ |
| Expense Reporting | | | ✓ | ✓ |
| Expense Approvals | | | ✓ | ✓ |
| Expense Reimbursements | | | ✓ | ✓ |
| Standard Financial Reports | ✓ | ✓ | ✓ | ✓ |
| Financial Reporting Studio | | ✓ | ✓ | ✓ |
| First Period Close Activities – 30 hours of support | | | | ✓ |

¹ Duration is a number of work weeks based on a 5 day work week, and eight(8) work hours per day),

² Effort is total estimated billable hours to achieve initial production go-live

This is a Fixed Scope Offering for an Oracle PartnerNetwork member to implement a specific Oracle Cloud solution for a customer. It is intended to allow customers to gain an initial understanding of implementation scope, effort, and timeline.



Solution Description:

Centroid's Oracle **ERP Cloud** Fixed Scope Offerings consists of the Following Packages:

| Functionality | Package 1 | Package 2 | Package 3 | Package 4 |
|-------------------------------|--|--|--|--|
| Major Features | GL, AP, AR, FA | GL, AP, AR, CM, FA, FR Studio | GL, AP, AR, CM, FA, Expenses, FR Studio | GL, AP, AR, CM, FA, Expenses, FR Studio, First Period Close support |
| Cross Validation Rules | -NA- | -NA- | Upto 5 Rules | Upto 10 Rules |
| Approval Rules | -NA- | -NA- | AP Invoice and Expense report approvals (Upto 5 rules per flow) | GL journal, AP Invoices and Expense report approvals (Up to 10 rules per flow) |
| Master Data Conversion | GL Balances, Active Suppliers, Customers and Assets, Open AP and AR Transactions | GL Balances, Active Suppliers, Customers and Assets, Open AP and AR Transactions | GL Balances, Active Suppliers, Customers and Assets, Open AP and AR Transactions | GL Balances, Active Suppliers, Customers and Assets, Active Employees, Open AP and AR Transactions |
| Asset Books | Corporate only | Corporate only | Corporate, Federal and State | Corporate, Federal and State |
| Create Bank and Bank Account | -NA- | 1 Bank | 1 Bank | 1 Bank |
| Custom Cheque Format | -NA- | 1 Bank Format | 1 Bank Format | 1 Bank Format |
| FRS Reports | -NA- | Income Statement, Balance Sheet and Trial Balance | Income Statement, Balance Sheet and Trial Balance | Income Statement, Balance Sheet and Trial Balance |
| Standard out of box Reporting | Available | Available | Available | Available |

Partner Value Proposition

Centroid’s Accelerate to Cloud (A2C) is a proprietary framework that enables us to deliver Oracle Cloud Financials in an extremely short time frame. A2C is built on Centroid experience in Oracle implementations leveraging our dedicated Cloud Center of Excellence. It features accelerators and a prebuilt prototype, and is implemented with an agile, iterative methodology. This framework makes moving to the cloud both fast and painless—and then helps businesses efficiently handle the speedy new cadence of cloud updates. It’s not uncommon for our clients to deploy a core Oracle financial solution in the cloud in as little as 16 weeks and Oracle procurement cloud in 10 weeks.

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